



SYDNEY MAISON

Buy Smarter. Buy Better. Relax.

Buying a property is one of the biggest investment decisions you will ever make. Why leave it to chance or risk missing out? Ask a property expert to represent you. We will save you time, money and stress and make it a seamless process for you. We are available 24/7 for your property buying needs. Call or email us today to discuss your property purchasing plan. We offer an end to end bespoke service that gives you advantage, peace of mind, results.

Full Search Service

- We take your detailed brief and understand your requirements and needs
- We conduct extensive research across your chosen suburbs to identify properties that fit your criteria; an in-depth knowledge of the sales process and nuances is key
- We offer anonymity and confidentiality to those that seek it
- We liaise with our agent relationships to identify on-market, off-market and pre-market opportunities, our extensive relationships are key to sourcing listings
- Once we have located appropriate properties to fit your brief, we inspect and recommend the best properties for your brief
- We provide full market reports on the chosen properties, including full photos and videos, as well as comparable sales in the area as a benchmark
- We determine the real market value of properties of interest and give a valuation
- We arrange inspections by appointment at your convenience or for persons on your behalf; this cannot be offered by sales agents to individual buyers
- We conduct full due diligence on your chosen property, including council checks, building and pest inspections and strata searches
- We arrange for the contract to be reviewed by our selected short-list of conveyancers and advise on contract requests which we assist to negotiate
- We negotiate to purchase the property or bid at auction on your behalf, our response time, relationships and strategies are the key to our success
- We recommend reliable mortgage brokers to assist in getting your finance approved
- For investment properties, we recommend an experienced in-house property management partner to assist you to lease out the property as soon as possible
- All out-sourced consultant and partner fees are on-billed

Negotiation Service

If you have already located a property you would like to purchase, we undertake the following: inspect the chosen property, establish a relationship with the sales agent and give advice on the negotiation strategy to secure the property at the best possible price for you. All due diligence as per the above search service is included in this service.

The Auction Service

We offer an auction bidding service to bid on your behalf to remove the emotion and stress out of bidding for yourself at an auction.



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