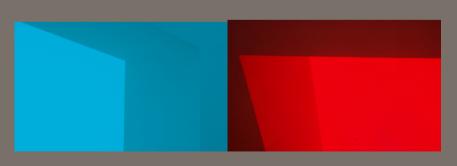
MOISÉS NOREÑA



VISUAL RESUME

MY GREATEST SENSE OF ACCOMPLISHMENT OCCURS WHEN MY ACTIONS INSPIRE SOMEONE Note: All pictures and graphics in this document are Moises' creation

Moises brings mature business acumen and creativity together to help product and service companies tranform, grow, differentiate and lead.





BIO

oises Norena is a growth and innovation executive that serves as Director of Strategic Innovation for Allstate Insurance and that previously served as Global Director of Innovation for Whirlpool Corporation. His work has significantly contributed to the growth and transformation agenda of these two enterprises and impacted thousands of employees around the world.

He is a founding member of Notre Dame University's Certified Innovation Mentor program and has served as design thinking faculty at the University's EMBA. He is a renowned speaker and has also been a guest lecturer at multiple universities. His perspectives have appeared in leading publications like <u>Businessweek</u>, <u>Forbes</u>, and <u>FastCompany</u>. Moises was the winner of 2013's Harvard Business Review "<u>Innovating Innovation</u>" challenge.

Moises has an interest in social entrepreneurship and has supported multiple non-profit organizations including Krasl Art Center, Habitat for Humanity, YWCA, Edison Awards, and Southwest Michigan Orchestra among others.

Moises holds a bachelor's degree in Architecture, a master's degree in Information Systems from La Salle University in Mexico City and an MBA from Purdue University. He is also an artist, a traveler, a photographer, an outdoor explorer, a music junkie, and a committed husband and father.



MAKING INNOVATION A SUSTAINABLE AND INESCAPABLE BUSINESS PROCESS AT WHIRLPOOL CORPORATION

MANAGEMENT SYSTEMS

Key role in defining the strategic role of innovation as driver of the growth agenda, resulting in making innovation a core business process by integrating it to the enterprise planning process, establishing concrete and quantifiable metrics and other management systems.

For its makes with the form of the form of

INNOVATION PROCESS

Introduced a common language to drive innovaiton. The design-thinking process includes concrete milestones, defined deliverables, and a set of tools and priciples to apply cretivity for the purpose of identifying, articulating and driving new growth opportunities.



INNOVATION CULTURE

Infused a culture of innovation by inspiring the global product community to embrace the process, tools, principles and management systems necessary to drive innovation.







TURNING THE STRATEGY INTO VALUE CREATION

How can we accelerate the growth of the KitchenAid portables business?

Result:

Identification of growth domains and creation of multi-cooker category

How can we accelerate growth for the Gladiator Garage product line?

Result:

Identification of new goto-market approaches

nk the garage"

abinets, and flooring to appliances, Gladiator® bra match any storage need. Gladiator® products don' o coordinate to create a uniform look for your garage How can Whirlpool capitalize on the changing dynamics of the energy sector?

Result:

Partnership with Chesapeake energy to create a home refueling station

How can we create a breakthrough in the highly profitable ice category?

Result:

Creation of luxory ice category

How can Whirlpool brand become more relevant in the Chinese market?

Result:

Introduction of washer designed uniquely for Chinese customers. Winner of innovation chairmans's award

How can water filtration regain growth?

Result:
Identification of new
business models and
distribution strategy

How can we quickly regain momentum in the Indian market?

Result: In-market innovation for to drive market share growth in profitable segment. Recipient of Silver Edison Award.

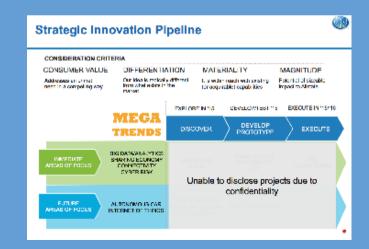
These are examples of collaborative work with teams around the world to drive the strategic innovation agenda and build innovation capabilities

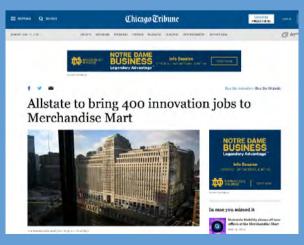


REINVENTING ALLSTATE AND THE INSURANCE INDUSTRY BY CONNECTING THE DOTS AMONG STRATEGY, CUSTOMER INSIGHT, TECHNOLOGY, BIG DATA, ANALYTICS, AND BUSINESS DEVELOPMENT.

STRATEGIC INNOVATION PROCESS

Established enterprise innovation process that resulted in the creation of strategic and corporate-wide innovation pipeline and the identification of 7 breakthrough opportunities in the areas of **mobility, sharing economies, lof and Digital Customer Experience**. Identified opportunity to create enabling capabilities resulting in creation of innovation hub at the Merchandise Mart in downtown Chicago hosting 400 people working in an agile environment.





In-Market Innovations







EDUCATION



Master of Business Administration, 2001

Dean's List



Master of Management Information Systems, 1996

With Honors



Bachelor of Architecture, 1992

With Honors



Moises has advised to companies that seek to start and advance their innovation agendas.



























NORTHROP GRUMMAN







Click on the images to see the videos (only works or downloaded version)

PUBLIC SPEAKING

Moises is a renowned speaker and he has established a strong network of innovation business leaders, practitioners, academics and service providers. His participation includes public and private presentations, as well as lectures in renowned universities.

MIX Mash-up, 'Whirlpool Innovation journey", New York, 2014

"Innovation mentors, catalyst for innovation", Back End of Innovation,

₋as Vegas, 2014

"Whirlpool Innovation Journey", Innovation Leaders Forum,

Boston, MA, 2013

"Maximizing Value Extraction Through Innovation" - ANA Innovation day @ Ford, 2013

"What makes Innovation Work", National Innovation Prize (Mexico),

"Making Innovation your Modus Operandi",
Mexican Secretary of Economy,

Los Angeles, CA, 2011

Strategic Innovation 2011,

Process Driven Innovation 2010, Philadelphia

"Innovation: Processes & Corporate
Transformation," Mexico Innova, Mexico City, 2010

"Process Driven Innovation" - Optimizing Innovation, New York, 2010

"Open Innovation," Open Innovation Summit, Orlando, 2009





THOUGHT LEADERSHIP

Moises was part of a small team that created the Unifying Innovation Methodology, a core component of the Innovation Certification program at Notre Dame with the goal of teaching an "agnostic" perspective of innovation processes and design thinking.

Personal blog: ideasaboutideas.org

"Whirlpool's On-Going Quest for a Sustainable Innovation Capability"
Winner of HBR's "Innovating Innovation" challenge at the Management MIX.

"Persistency and Curiosity, the secret weapons of the CINO"
Chapter in Innovation Alchemists book by Luis Solis









TEACHING



Notre Dame University, Founder of iVIA Certified Innovation Mentor program

Lead program conceptualization and curriculum creation Faculty lead for Unifying Innovation Methodology module Recruited student body and facultyfor pilot class Conceptualized and created distance learning program component

Notre Dame University, Adjunct professor MBA Executive Program, Design Thinking

Created class structure and syllabus
Finalized one full teaching cycle successfull

Whirlpool University, Global lead Innovation competency

Lead curriculum creation of i-mentor program Faculty lead facilitating training with teams across the globe Involved in the creation of foundation courses for all strategic competencies

Purdue University Knoy School of Technology, Teaching Assistant - Object Oriented Analysis and Design

Managed all administrative aspects of the class, created syllabus and ran weekly labs with students

IBM Global Services, Training lead - GeneXus software development platform

Created training materials, structured and taught basic, intermediate and advanced courses for companies that purchased GeneXus software development platform

Guest lecturer

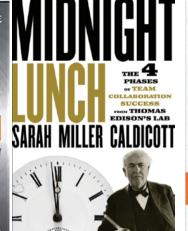
Chicago University Booth School of Busine Kellogg School of Business, University of Michigan, University of Notre Dame, Illinois Institute of Technology, DePaul University, Andrews University, Tecnologico De Monterrey, Mexico Gurgaon Management Institute. India

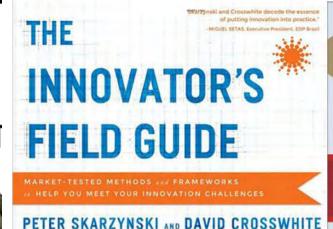
Home, Chicago

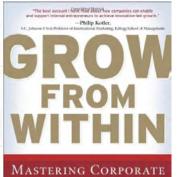
Teaching my kids everything I can so they become good world citizens











Mastering Corporate Entrepreneurship and Innovation

ROBERT C. WOLCOTT AND MICHAEL J. LIPPITZ

IN THE PRESS

Have attracted the attention of business publications like <u>Forbes</u>, <u>Fast Company</u> and <u>BusinessWeek</u>. Other publications that have made references to it are:

Harvard Business Review
Innovation Leader,
Innovation Excellence,
Intelligent HQ

Moises has also been featured in the following books:

Midnight Lunch, Sarah Caldicott

Innovattion Alchemists, Luis Solis

Innovators Field Guide, Skarsynski & Crosswhite

Open Innovattion Revolution, Lindegaard

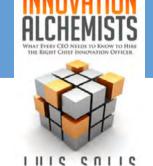
Click on the logos to see the articles

Stock your Innovation Bonfire, Kelley





FAST COMPANY





SOCIAL ENTREPRENEURSHIP

Habitat For Humanity
Identification of new approach
for building homes in phases
based on analog work done in
third world countries 2013

First Tee of Benton Harbor Identification of creative solutions for community involvement and for main fundraising event, 2013 Allstate Foundation
Faculty of innovation pra

Faculty of innovation practices for Greater Good Program created to teach business principles to not-forprofit leaders











MISSIONARY WORK AND NOT-FOR-PROFIT

Moises has served as strategic advisor for several not-for-profit organizations:

- Southwest Michigan Orchestra
- Krasl Art Center
- Allstate Foundation
- Fdison Awards

He has passion for helping those in need and has been involved in missionary work.





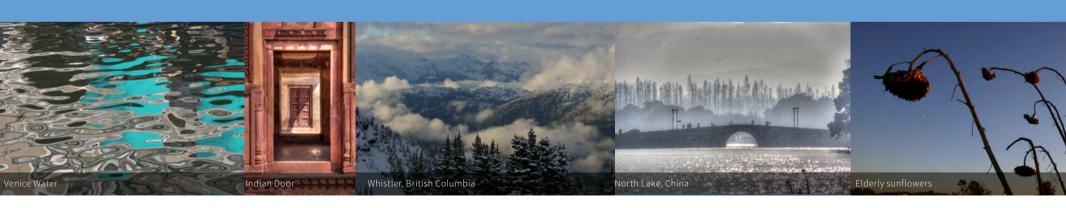








TRAVEL & PHOTOGRAPHY







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@moisesnorena



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